

Thijs Stoffer (Dutch citizen, 1959/domicile in Switzerland)

Thijs Stoffer is the Chief Executive Officer of the International Consortium of Real Estate Associations since 2008.

He has been active in the real estate industry, international horticulture and direct marketing. He worked for NVM, the Dutch professional real estate association for many years, managing its strategic communications and (international) business relations and alliances and, as its COO, setting up different business activities of the association such as the launch of a mortgage franchise for its affiliates, which is still successfully operating to date.

As a pioneer in the development of the professional bodies in the European Union for brokerage, valuation and property management, NVM 'lent' him out to help shape these organizations from the beginning. His commitment to the industry has stayed with him, while successfully developing his own business as a managing director and owner of a consultancy firm in Europe working on numerous international information technology, eCommerce and web-based projects and assignments in the real estate industry, telecommunications and other sectors. Thijs worked as consultant to ICREA since 2005 before becoming its CEO in 2008.

Before ICREA, Thijs Stoffer has gained an extensive international experience in US and European business development and strategic consulting and was successful in working with numerous US and European based companies and organizations establishing business in other countries. He has a wide ranged network and speaks multiple languages. He worked as director marketing in the Dutch and international horticulture auction industry for a number of years, shaping the transitions from traditional transaction based market systems in a multibillion dollar business, to automated and web-based technologies facilitating export- and import of horticultural products and services around the world. As manager business development, Thijs Stoffer worked for the Dutch subsidiary of a US corporation selling business information systems and direct marketing services.

Thijs Stoffer was educated in strategic communications, political science and international relations. He lives in Switzerland with his wife and two daughters.