

FIREC Course Concepts

Global I *

Emphasizing cultural issues (Faux Pas in business) and case studies for transacting business outside subject countries that combines projects with the cultural decision making process.

Global II *

Using case studies, an in-depth look at analyzing risks as well as country success and exit strategies for a variety of global companies.

These two courses utilize the international real estate reference resource International Real Estate from the graduate program at University of Denver, Burns School of Construction Management and Real Estate.

The FIABCI UN Principles

Global Perspectives in Real Estate *

Establishing a successful real estate practice with international buyers, users & investors

Identifying Concepts of Worldwide Commercial Real Estate *

Mastering Global Commercial Real Estate

Commercial Real Estate Tools and Methods *

An Emphasizing View of Investment Finance and World Economies

Global Applications of Highest and Best Use

Maximizing Value created by understand the appropriate use of Real Estate

The Paradigm: Win-Win

Thinking, acting and developing Win - Win Situations

National and International Real Estate Skills

A study for identifying your interchangeable national and international skills

*** 24 hours of a combination of Global courses and Finance are prerequisites required for designation**